

2ndgear We've used the 1stSales system for years at many shows. It's an indespensable tool for us

to gather the large number of leads we gather at these shows. We would LOVE to use this

system at the California Schools show - Donna Opkins, Office Manager

3M Great system. Best I've used. - George Hill

We really like this system. It is SO easy to use and SO small! I kept mine in my pocket and pulled it out when I needed it. This year, we picked up a second scanner for a second sales person in the booth. Best of all, we were able to create our own unique lead qualification

categories at the last minute when we arrived at the show. - Gregg Pranke

Abc-Clio We'd love to see your system at the other library shows we do. - Deron Bell

ABDO Best I've ever used. Quick, reliable, easy to customize! - Paul Skaj

Absolute A fine system. Very cool! Will definitely ask our marketing department to push for this

system at other shows! - Kris Kaluger, Account Executive

The lead retrieval app has been great. No hiccups and easy to use. Thanks! - Bea Guerrero

Accutech Data Supplies Have done enough of these shows to know a good system when I see one. - Joel Frankel

Acunetix Ltd. The leads scanner was a great addition to the show, glad they implemented it. - David

Stone, Account Manager

Adobe Great! We like this much better than other systems we've used. After attending and

exhibiting at many conferences, I found this lead retrieval system to be the easiest and most

effective. - Lisa Deakes, Senior Marketing Manager

Advance Pierre Loved it. Looking forward to using it again next year! - John Cavazos, Education Specialist

Aeries Software Just used the app at CETPA and loved it. Very easy to use. Scanning is awesome! - Scott

Knuckles, Director, Customer Success

Hands down, the best we have ever used. - Scott Knuckles, Director, Customer Success

Aflac We love this. So easy to gather leads, and add our own custom data and notes when we

want to. Please use me as a reference! - Alex Rohrke, Agent

Agathos Laboratories, Inc This is a phenomenal system. I'm very glad I was able to use it at the SBVENDOR show. I

recommend that you post a video about this on your website. - Paul Momoh, President

AGiRepair Thanks for going the extra mile to help out - it's appreciated! - Sarah Fafalios, Account

Executive

We love the 1stSales system and really hope we get to use it at many more shows! - Aaron

Greer, Marketing Manager



This is a great system. We use it at BrainStorm and would love to use it at other shows as

well! - Pj Caruso, Account Executive

Airtame We loved your app. Super easy to use. Love the metadata tags and group scanning. Can

we have this for every show? - Megan Delio, Channel Marketing Manager

AirWatch We have used this system at many shows. It is by far the easiest for gathering leads and

adding in our own custom data. Please use me as a reference. - Matt Meeks

All Covered Education Terrific system. So easy to use and add custom data. - Keith Mann

Altaware, Inc. It was a great system, my favorite ever! - Werner Schmidt, President

Alternative Computer Technology

Wonderful. Wish we had it at every show. - Ashley Davis

American Red Cross Loved the app. Loved being able to sort by qualifiers! - Becky Cogley

Super easy app to use. Love the notes. Love color-coded qualifiers. Love being able to sort my leads by anything. This let me gather a ton of information very quickly. Please add me to

your happy customers list! - Alice Lyn

AmeriPak I've used a lot of systems over the years. I LOVE this. Please use me as a reference! - Jim

O'Shea, Sales Manager

Amplify This is the best system I have used. It always works, and I loved the ability to add notes

without having to tap them in. - Katie Daugird

Anatomage Best app I ever used for shows. The setup for qualifying: Super easy. Scanning: Super easy.

Loved it! - Kingston Yi

Andersons You did a wonderful job and were so helpful. - Kristin Bernier

ANGEL Learning Great! We like this system! SO easy and reliable! - Cathy Fowler

Anywhere Cart 1stSales has been the best of the best in terms of lead retrieval services. The way you can

customize your lead process is outstanding and very useful. Very excited to be handing out accurate lead information to my team. Thank you, Howard! - Ryan Morgan, Territory

Manager

Apex Learning This is a great system. We love it! - Kevin Trent

Apperson We really like the capacity to add notes. We wish we had this system at ALL the shows we

attend. - Abel Garcia

Apple This was a terrific tool for us! It let us easily take attendance at each of our workshops and

concurrent sessions, eliminating the dreaded 'sign-up sheet'. With accurate contact information, we were able to immediately follow up with our attendees. - Laurie Abad



Appletree You should be at ISTE.... Your lead retrieval service is the best! - Edmond Wong

ASPIRE Beverage

Company

Terrific system. We'd love to use this at all our shows! - Kevin Christie, National Sales

Director

Astaro It's fantastic! We hope to see you at all our shows! - Jesse Knight

Atempo Fabulous. Great idea! So easy to add custom columns and notes! - Steve D'Agostino

Audio Dynamix We LOVED this miracle lead retrieval system at CADA! - Teresa Schmidt

AVer Information Inc We like it. We've been doing shows for 9 years and this the easiest system we have ever

used. I want to use this at our other shows! - Rebecca Giordano

Avi NetworksThe app had a very friendly UI. Love the ability to set and sort to qualifiers. Loved being able

to see my leads on my phone. - Cody Arthur

The app is AWESOME. Very easy. Loved the notes, easy of marking hot/warm/cold. -

Ashutosh Gupta

AWE 1stSales is quick, easy, reliable, and we can set up our custom qualifiers right on site at the

show. And we love it that we get the leads within a few hours after he hall closes. - Sandi

Walter

Balfour Your service was outstanding! We LOVED the ability to add custom data and notes. We

used 2 scanners and look forward to using this system again next year. Please use me as a

reference! - Randy Elliot, Regional VP

BAND Love this app. Super easy. Intuitive. We can qualify our leads with the click of a button. -

Dorian Marquez

Barnum Software So easy to use. Really nice to be able to customize our lead qualification system on the fly at

the show. - Christopher Wright, President

Bearport Publishing This is such a better system than we have used at other shows. No cords, does not run out

of power, always works. Terrific! - Lisa Gamboa

Belkin We love this system. It is such a quick and easy way to gather leads and add our own

custom data and notes! - Patricia Shaw, Business Development

This app is wonderful, easy to use and set up. A help tutorial would be a nice addition. -

Andrea Devlin, Business Development Manager

Great app! Makes is easier for follow-up to have my notes already tapped/dicated into the

records. - Andrea Devlin, Business Development Manager

Beverage Brothers LL We made very good use of the system. - Joe Reed



Blackboard Great system. So much more sophisticated than others were all we get is a list. - Diego Rodriquez **Blue Raven** I love this thing. It works better and faster than anything else we've ever used anywhere. Please use me as a reference! - Christine Bellorado **BOKS Kids** Loved the app. It is very easy to install and use. Easy to set up qualifiers and make edits quickly. Just the right features. We loved the ability to customize and to send communication/follow-up immediately. - Christene Lyons, Coordinator **Bretford** I really like your system. It works every single time and is SO easy for us to add our own custom data. We love it. Please use me as a reference! - Dave Shurtleff, National Sales Manager I've used many lead retrieval apps and without question, this is the best of them. Very **BrightBytes** intuitive. Very easy to use. I'd love to see you at more shows! - Amanda Lyons We use your system all the time. Love it! - Marie Giannola, Regional Sales Manager, **Britannica Digital** Classroom And Library Sale Learning **Brother International** Great. Great training! Wonderful device. SO quick and reliable! - Tim Bigham **Butter Buds** This is the best system we have ever used. It is so quick and so easy to customize. We'd love to see you provide service at the healthcare shows we do. - Diane Duncan, National Healthcare Sales Mgr. **Bytes of Learning** I appreciated your TLC at the MACUL show - Art Willer Incorporated **CA Destination** This is a great tool for us to gather and qualify our leads. Please feel free to use me as a reference! - Richard Pinney, Executive Director **Imagination CABE** This was extremely valuable to us at this show. There's no way we could have gathered all those leads and added our own custom data without it. Please use me as a reference! -Norma Rocha, IT Manager

California Correctional Health Care Services

This was a phenomenal tool at the conference! - Sharon Lovell

California Department of Parks & Recreation

I absolutely LOVE this app! It's very intuitive and user-friendly. I particularly apprecieate the speech-to-text method for adding notes! - Jennifer Langer

Camcor, Inc. I really like the 1stSales lead retrieval system. Please, please find a way to return to the ICE

show! - Dan Merryman, Territory Manager

Canvas I loved using this system. Please use me as a reference! - Justin Mcgary

Carolina Biological Supply Loved the app. This was super easy. Loved adding our own qualifiers in the app. Adding



notes by speech-to-text - wonderful. Please add us to your satisfied customer list! - Sandy Company Bosnik Excellent way to gather our leads. It is so easy to add in our own custom data and notes. Carone Learning Please use me as a reference! - Katie Carone, Executive Director **CBE Office Solutions** This app is so much better than using scanners. Very easy to access leads and set up our qualifiers. Please use me as a reference! - Bill Sieck, Government Sales Manager **CDWG** Love the system. This is better than anything we've used before. Use me as a reference. -Jay Smith, K-12 Field Account Executive **Center Stage Theater** This app was very easy to use. You thought of everything. Love how easy it is to click the qualifiers. Please use us as a reference. - Gina Montes **Centex Technologies** Your scanner was extremely helpful to us at this conference. Please add us to your happy customers list! - Sarah Untalan **Certica Solutions** I love it. Such a nice way to gather leads, add notes and qualifers when we want to. Please feel free to use me as a reference! - Kathryn Grady, Senior Account Executive Certiport I can't say enough about how pleased we were last year with 1stSales! I'd love to see you at the Educating for Careers Conference and I intend to recommend you to other events where we exhibit as well. - Teresa Harry, Marketing Manager Your rock! - Francie Stuart, Territory Manager We love it. We use this system at OUR conference! - Andrea Bennett, Executive Director Cetpa **CH Bull Co** Without a doubt, the best I've ever used. Portable, battery operated, lets me stand up front without being tied to a box and printer at the back of the booth. Very nice customizable lead qualification system. Easy to add notes. I love it that I can send a hot lead directly to one of my guys. - Andy Bull, President

Character Counts

I am definitely a 'Happy Customer'! Using the lead retrieval at last year's conference was extremely helpful and easy to use. Without the lead retrieval, there is absolutely no way our company would have collected so many prospects. - Christina Butler, Program Manager

Chartwells School Dining Services

We will DEFINITELY use this system again. It was a GREAT help to us! - Michelle Cely

Check Point Software Technologies Terrific system. Very easy to use and reliable. Please use me as a reference. - Greg Pepper

Chef-K An excellent system. Reasonably priced. I love it. So quick and easy to gather a lead, add

qualifiers and hand-write a note if we need to. Yes, please use me as a reference! - Laurie

Zerga, Founder



It was great. Loved being able to add notes so easily! - Lori Espinoza City Mortgage

Claridge Products We love this system. I really hope we can get you into Neocon in Chicago in June! - Brett

Williams

Clarus The 1stsSales lead retrieval system was the easiest I've ever used! Loved the ability to

customize your own record categories onsite. Awesome! - Trey Harris

ClearVision Networks VERY easy to use! So reliable, so quick, so easy to customize on site. - Robert Moss

Clever Crazes for Kids We've used this system for 3 years and could not be happier. We actually take time to show

> it to our neighboring exhibitors to encourage them to use the system. Fast, flexible, and the support from 1stSales is great! We have truly benefited from your services, especially in how it allows for easy organization & access to quantities of leads, which makes follow-up efficient, effective & yes, even fun supporting so many amazing people & programs with

Clever Crazes for Kids... - Karen Palmerlee

This app is impressively easy to use. Far and away the most user friendly lead generation Clever Inc.

> app/software I've used to date. We were in a jam at the start of the conference (didn't attempt to get a lead generation tool until about 15 minutes before the doors opened), and we were able to sign-up, learn how to use, and begin syncing guite easily in that tight time window. That multiple people can use their personal devices and then all sync into a shared leads list is very helpful! We also have several different products, so we collect leads for each. Really helpful to designate the type of lead immediately upon scanning a person's badge. The app very quickly reads the barcode. The app starts very quickly, and captures the bar codes impressively smoothly. It makes it very easy to quickly and seamlessly scan

badges, and then get on to the actual conversation! - Mike Evertsberg, District Success

Manager

CodeMonkey Best app at conferences so far. We absolutely love it! - Leena Saleh

Excellent system. We wish you were at all shows. - Bob Bodzenski, Director of Sales **Colibri Systems**

The app was very easy to use. Easy to assign leads to specific sales people. - Michael Comcast

Larson

Commercial Door

Company Inc.

This is one terrific system. Thank you for looking out for us. You do a great job! - Randy

Wright

Common Sense Education Thank you so much for your detailed coaching. It very much shows the value of your work

and will be extremely helpful in preparation for the event. - Sue Thotz

We collected many fantastic leads and felt using your service was well worth our while. It was a great way to introduce educators to our resources and continue our relationship. -

Sue Thotz

I love the system. It was easy to use and the scanner never failed to read quickly and without any stress. I really liked the personalization option for sessions and it would have



been really difficult to track attendees without the system. Worked great for me. - Steve

Garton

Fantastic! This is the easiest system we've every used for qualifying our leads and taking CompassLearning

notes! - Monique Carreon

Confetti FX Planet Your lead service truly does help us alot! - John Van Keeken, Owner

Connect802 This addresses every problem I've ever had with lead retrieval. - Joe Bardwell

Connection Public Sector I love it. Why would anybody not use it? - K. Hale

Cookietree Terrific system for letting me add custom data and notes on the fly. I love it. Please use me

as a reference. I'd love to see you at the national show. - Margaret Olsen, Sales Manager

Cornell Lab of

This is 'out of the park' better than anything we have ever used before! It is a great way for us to record important information about our leads. We'd love to use your system at other Ornithology, BirdSleuth

shows. - Jennifer Fee, Manager of K-12 Programs

Corworth/RFL I love this system. So easy to use. Please use me as a reference! - Carl Hackney

COTG I used this system at ICE and loved it! Can't wait to use it at other shows! - Rebecca

Lubarsky, Education Consultant

Council on Accreditation Your product and service makes this conference an even greater pleasure to be a part of,

and I appreciate what you offer and the many benefits it provides. - Jim Murphy

Crowley Company We like this system and would love to see you at ARMA, ALA and SLA. - Ed Berkowitz

CUE Asking 1st Sales to deliver lead retrieval services to our tradeshow is the smartest decision

> we've ever made. They adjusted our badge printing with NO work on our part. They signed up our exhibitors and carried the ball from start to finish at no cost to us. Our exhibitors RAVED about how easy it was to use, how flexible and powerful the lead qualification system was and about the great 1st Sales training and support. I highly recommend 1st Sales to any tradeshow manager who wants a pain-frree way to add real value to the

exhibitor experience. - Mike Lawrence, Executive Director

CXT Precast Concrete

Buildings

It's the bomb! - Todd Weger

I like it! Always works, without fail. Quick, easy. Please feel free to use me as a reference! -Cylex Signs

Paul Obrien

Dairy MAX This system worked very, very well for us. We gathered a LOT of leads and added custom

data on practically all of them. We used 3 scanners and look forward to using this system

again. Please use me as a reference. - Sarahbeth Ghozali, Director of School Marketing

I know that I appreciated the use of the scanner for our event on Wednesday night. And it's Datalink Networks, Inc.



great to be able to download those leads the day after the show ends! - Donna Mills, Marketing Director

DCP Solutions

This is the best lead retrieval system we have used at any show. It is quick and reliable. I especially like how easy it is to add our own custom lead qualifiers and notes. Please feel free to use me as a reference! - Pearl Moore

Designmaster Fence -DEACERO

This is the easiest system we have ever used to gather our leads - Enrique Chapa

Digital Media Academy

We were quite happy with the system. It worked perfectly. This year, we picked up three scannera: one for the booth and two to take attendance at our workshops. We would definitely recommend it to anyone! - Phil Gibson

Digitech Systems/DataBank This is the best system we've ever used to capture and qualify leads. - Sean Morrissey, Client Development Mgr.

Discovery Education

Awesome scanner. We love it! - Jennifer O'Brien

Disney Youth Program

We love the app. Very intuitive. Very quick to scan. - Dan Stuby

Diversified Foods Inc.

I have used many, many systems and this is without question the very best I have ever used! - Pat Logan, Vice President Food Service

DMI International Corp.

This was a nice scanner. We LOVED the fact that it was wireless and so small! This was VERY easy to work with. Great turn around on the leads. - Marilyn Suess-Myers, CEO

Double-Take Software

Very easy to use, looking forward to using it again next year! - Gregory Ross

Drawp for School

We have used your service at CUE and CETPA. Without question, your scanners are the best and we love your service. Please use me as a reference! - Ana Albir

E-Hallpass

The app is very easy to use. Very clean, simply user interface. Love the multi-scan, love the speech-to-text, love being able to email hot leads. On overview video would be nice to explain some of the 'hidden features'. - Heather Crosser

We used this at MACUL and liked it better than any lead retrieval system we've ever used before. It ALWAYS works, it's fast, and it gives us lots of flexibility to set up how we qualify our leads during the show. I'd love to use this system at PETE&C! - Andy Rishel, Relationship Manager

Easy Stick Mascots

Best I've ever used. Look forward to using your system again next year. Feel free to use me as a reference! - Sean Conlon

Eblocks USA

Love it. SO portable! SO reliable. SO easy! - Dean Zellman

Ebsco

A terrific system. We love it! - Lori Muegge



Publications

1stSales References

eChalk This is such an easy system to use! Better than being attached to a machine! - Victor Rudd,

West Coast Regional Manager

ECi OMD and La Crosse

I don't have to match up any of my notes from the back of business cards with my

spreadsheet, nor to I have to create a spreadsheet. Wonderful system! - Rick Hardin

EDGE Youth Leadership This worked out great for us at this show. Quick and easy to gather leads and record our

own cusom data. Please feel free to use me as a reference! - Claire Butterworth

Edgenuity You do a nice job with this system! I really like using it. This is such an easy way to gather

and qualify our leads! - Tom Brown, Account Executive

Edible Education What a great service. We love it because it is so easy to use and add persona data to each

lead. We can't wait to use it at other shows! - Ann Butler, CEO

Educational Networks We LOVE it and look forward to seeing you next year! - Ali Arsan

Edulink Systems Very bright. Good idea! Very clever way to add notes and custom columns. - Todd Nelson,

Sales & Technology Consultant

ELMO USA Corp Very good system. Have used some pretty horrible scanners at other shows. - Rick Williams

Entertainment Small, compact, so much better than card-reader systems. Customizable on site. Great! -

Eric Labis

Epson America Love it! I wanted to pass along my sales staff's high praises for the system you offered the

exhibitors. To quote my regional sales manager, 'the best ever.' And I thank you and your company for the very quick turnaround of leads. That is the most important factor to me, and

I appreciate the turnaround. They are already in the hands of my data management

department. - Cindy Duncanson

Erase-Right Terrfific system. Helped us a lot. No way could we gather all these leads without it. - Joseph

Reed, Owner

ETA hand2mind I really like this system. It's a very quick and reliable way for us to gather our leads. Please

feel free to use me as a reference. - Bob Harris, Western Regional VP

Evisions, Inc. We love this thing. Please use me as a reference! - Richard Wood

Ewing Foley IncThank you for your quick and efficient business practices and we have downloaded the

leads and I can guarantee you, we'll be using your services at next year's CETPA show. -

Roger Mendoza, Network Specialist

Exploring RoboticsBest lead scanning system I have ever used. I'm going to work at getting you into ISTE! -

Joe Lively

We love your scanners they are absolutely the best we have ever used! We just wish you could get ISTE and some of the other larger educational conferences as a client! - Linda

Nichols-Plowman

ExpressTees - a division of Mimad Enterprises

We were VERY pleased with the system. 1stSales was very fast getting us the leads. We were very happy with the service! - Hiran Fernando

Extreme Networks

The best lead retrieval system I've used in 20 years of doing trade shows and conferences. I wish they were at every event. - Laura Pauli

Extron

App is very easy to use. Being able to dictate detailed notes is a real plus! Please add us as a very satisfied customer! - Gil Castro, Education Technology Specialist

This is great! So much better than the oversized geriatric scanners we've used at other shows! - Mark Work, Tradeshow - Event Manager

Facts4Me

Worked like a dream every time without fail! Please use me as a reference! - Sandra Morgan

Fair-Play Scoreboards

Worked out great for us! Quick, reliable, easy to add our own custom data. - John Alfino

Famundo

This is a great system. By far, the easiest we have ever used. No cables, printers, and so on. Just a small scanner I could keep in my pocket. We got the leads by email the next day. What could be easier? I would definitely recommend this system to others. - Richard Kuhlenschmidt

Faronics

Very good system. We like the system for creating our own lead qualification setup. It gives us the capacity to easily record our lead qualification data at the show. - Azita Ardakani, Marketing Coordinator

Fearing's Audio, Video & Security

I like this scanner a lot. It's very quick and easy to gather leads, add custom data and notes. Please use me as a reference! - Timothy Schomer

FileWave - Unified Endpoint Management I appreciate all your attention to the details and providing such a great service to our team and all others involved in many of the up-coming events! - Jon Shuler, Account Mgr.

Fleetwood-Fibre Packaging & Graphics

This is the best lead retrieval system we have used. - Cheryl Edwards, Director of Sustainable Packaging

Flocabulary

Fantastic system! We hope to use you again next year! - Vlad Gutkovich, Vice President of Sales

Great system. Point, zap, done. Best we've ever used. Like magic! Easier than the Staples

Follett

It was great. A snap! We'd like to use it at many other shows! - Cherie Feely, Event Coordinator

Franklin Electronic

Easy Button! - Yukline Gatewood

Publishers

Friar Tux

The app is much better than using scanners. Super easy. Love it! - Eric Acuna

Friesens Yearbooks

We liked it! It's an excellent system! - Elana Sacino

Gallup, K12 Education

Division

I LOVE this system. I would love to use it at many shows where we exhibit. This is such an efficient way for us to record our leads and plan follow-up! - Jennifer Gotkin, Business Development Consultant

Gbc/Seal

Without question, the best lead retrieval system I have ever used. So quick to gather leads and add in our own qualifiers. Will be happy to be a reference for you! - Kim Eber, Regional Mgr.

GBH Communications

I really like this system. It's the best I've used! - Von Bedikian, President

General Services
Administration

I love this system. Best I have ever used. Will definitely tell my colleagues and refer you to other shows. Please use me as a reference! - Drew DellaValle

GenevaLogic

Best system ever. We like the ability to customize the lead qualification system on site. I really liked your system last year and am looking forward to introducing my sales team to it this year. I would be more than happy to recommend your company, as I feel it is superior to others I've worked with. - Jessica Dignan, Marketing Specialist

Girls on the Run International

We love this app. Very easy to navigate. It has everything we need and is very intuitive to use. Quick, easy. A great resource! - Mayanthi Jayawardena, Director of Program Development

Global CTI

This is good stuff. Effective utility! - Kyle Hoften

Global Foods Inc

Easiest system in the world to use! Very user friendly. I would LOVE to have this at the national show! - Annette Taylor, Division Manager Schools

Global Village Concerns, Inc

Easy to use. Saved us a LOT of time! - Will Ford, Co-founder, VP Sales

Google

VERY easy to use and it works every single time! - Allegra Diggins

Grade Cam

It was really nice to use an up to date piece of technology to scan instead of the clunky card scanners that look like they're from the 80's. Their system let us set up our own custom lead qualifiers right there at the show and there was no additional fee for this. We could add hand-written notes, schedule call-backs and even have lead sheets e-mailed directly to ourselves on particularly hot leads. The best part to me is that the scanner is compact and battery operated. I kept it in my pocket when I wasn't scanning. - Rick Porter, President

Great American Oppor

This is indispensible for us. We spend a lot on marketing and tradeshows to bring in leads. To get accurate lead information out to our field managers quickly is absolutely essential. This system was fast, 1stSales was very conscientious, and their system is a great return on investment for us. - Ron Reynolds

Greater Giving

Loved it. Can't imagine why any exhibitor would not use this system. Fantastic! - John Hollister, Regional Sales Manager



Green Apple Consultants

Terrific app. We picked up a ton of leads and have added our notes on many of them. -

Shawna Hettrich

Greiner Bio-One Terrific system. We used this at SAFMLS. So quick and easy. Best we have used. Would

love to see you at AACC. Please use me as a reference! - Diane Ban, Sales Program

Manager

GroupLink This is the best system we use at any of our shows - Jared Lord

Hanwha Techwin America Wonderful lead retrieval app. Easy to set up and use. Please count me as a happy

customer. - Steve Kroes, Marketing Events Specialist

Hapara This is the best system I have ever used! - Jack West

Harris School Solutions I really appreciated the service. It made it very easy to capture information quickly. - Tom

Johansen, Regional Account Representative

Heartland Business

Systems

This system is a lifesaver. I love it. Just exactly what we need. I hope we can use it at many

other shows! - Shane Ebert, Marketing

This is Godsend for us. We simply could not gather and qualify the number of leads we

gather at these shows without it. Love it! - Shane Ebert, Marketing

Heimlich Heroes What a great service! Rather than capturing leads with pen and paper and spending hours

deciphering the handwriting upon return from our exhibit, 1stSales brought a solution that was well worth the investment! Scanning the badge of the interested party not only gave the attendee more time for other exhibits, but allowed us to get all of their contact information in a well-organized spreadsheet immediately following the convention. We definitely want to

use this service again! - Terri Huntington

Hewlett Packard

Enterprise

Great system. I hope to see you at the other shows where we exhibit. - Brad Hogan, Global

Events

Horizon Computers This is a very elegant, clean solution. It worked very well. We created our own lead

qualification system right there at the show. No cables, no printouts, no booth clutter. This works much, much better than a mag card system because it reads perfectly every time. We got our leads the day after the show, popped them into our CRM system and were off

and running! - Mark Szalkiewicz

Houghton Mifflin Harcourt Terrific system. Please use me as a reference. - Chaundra Frierson, Account Manager

Humane Society of the

United States

This is an incredibly easy-to-use and powerful tool! We look forward to using this at many

future shows! - Eddie Garza, Outreach Coordinator

IBM Thank you for providing such a valuable service at a very reasonable price. - Erica

Steinberger, BigFix Account Exec.

IdentiSysThis app is the best I have used. Very efficient and intuitive. Please count me as a happy

customer! - Angie Lueschen, Regional Vice President - Sales

iDESIGN Solutions I have worked at many shows over the years. I've used many lead retrieval systems. There

is simply nothing else like this out there. You're the best! - Steven Gutterman

Igloo Products Corp I heartily endorse this system. It's the best I've used . - Mark Semlow

iLearn Great! We like the ability to add notes. Love it! - Todd Morrell

iMod Structures Your app worked great for us. We wound up with several highly qualified leads! - Rich

Moore

Infinite Campus We would be more than happy to be a reference for your great service! - Peter Fox, Senior

Sales Manager

Infobase I really like this system. Very easy to use, and very easy to add our own custom data on-site!

- Angel DeRue

Infoblox I think this is the best lead retrieval app I have ever used. Notes section easily accessible. -

Ryan Ettl

InFocus We like this much better than the big gun wired to a printer. We like it better than mag

stripe. Great! - Flori Kash

InfoSnap I really like this system. It is such an easy system for quickly gathering leads and adding in

our own custom data. - Jessica WIlliams, Western Regional Director, Public Schools

Insight What a nifty little system. Always, always works. Easy for me to add notes. Love it! - Tyler

Rising, IPS Account Executive

Inspiration Software Great! We really like the custom lead qualification sheet. - Debbie Frampton

Integrated Food Service This is a great system for us. It was very quick and easy to gather leads. I loved the ability to

add our own custom data and hand-written notes. Love the new additions you have for adding point of sale/flyers and being able to include links to social media. Would love to see you at our national show. Please use me as a reference. - Lisa Durkin, National Sales

Manager

Innovations

Intel - GE Care Best system I have ever used, I love how easy it is to add notes and custom

qualifiers. Happy to refer you to other shows. Please use me as a reference! - Cleon

Wellington, Market Development Manager

Invisible Structures Very neat system. We'd like to use this at other shows! - Rick Cavallero, VP of Business

Development

Ironwill Kids We love this system and would happily refer you to other conferences! - Catherine Estigoy

IST (International Software Great design. Good system! I'd like to help you get into some other shows. - Chet Curtis,

Technology) President

I've been in this business for many, many years. I've seen just about every lead retrieval

system there is. And this is better than all the rest of them. It's quick, it's easy, it minimizes the time we have to be in a prospect's private space, we don't have point our personal phone at someone's chest or worry about running out of battery. I wish I had this

everywhere. - Craig Thibeadeau, Chief External Relations Officer

Itslearning, Inc. This is the best and nicest system we have ever used. Please use me as a reference! -

Chuck Pollington, Business Development Mgr

IXL Learning I love this system. It is SO reliable and easy to use! - Michael Bell

James Event Productions Very easy to use! Very quick to add custom data when we need to! - Daralin Dotts

Jamf The BEST lead system. Wish this was at every event nationwide! - Si Cook

Jigsaw This is a very nice system. Quick, it always works, and it is so easy to use. We added

custom data to about half of our leads. - Meagan Thistlethwaite

JourneyEd Great! We love being able to add freeform notes! Awesome! Best scanner we have ever

used. - Kelly Garrott

Kahuna Flowers This is a good system. We used 2 scannners, and found this to be a very effective way to

gather and qualify leads. Please do use me as a reference. - Robert Fulton, President

Kaspersky Lab We really love using this system. It is so quick and easy, there is simply no other way we

could gather this many leads and record our own custom data and notes. Please, please

use me as a reference! - Mark Villinski, Field Marketing Group Director

KB CoversThis is a terrific system, best we have ever used. Nothing compares in terms of ease of use

and power to capture custom lead qualification data. We got back from the show and were

ready to hit the street running! - Bruce Franklin

Kids Included Together Very cool system. So easy to use and add our own notes when we need to. It ALWAYS

works. Love it. Please use me as a reference! - Krista Ortega, Dir of Strategic Partnerships

King Plastic Corporation We just used this lead retrieval system at CPRS. It's a terrific system with many features

and love it! We would like to use it at the next trade shows we exhibit - AWFS, IWF, ISA,

and Pack Expo. - Veronica Rosas

Knockerball USA Thanks again, I appreciate you going the extra mile for us and hopefully we will cross paths

again at another conference, it's definitely a great service that you offer. - Michael

Cannizzaro

Knovation We love this system. SO easy to add our own custom data and notes. Please use me as a

reference! - Kurtis Hawkins, Regional Mgr.



KORES Office Professional USA Efficient, practical system. Lets us do a systematic follow-up. - Hugh Keenan, International

Sales and Marketing Manager

Kromer Co. LLC I love this system. It simply always works. I wish we had it at all our shows. Please use me

as a reference! - Ronn Ponath, President

Kustom Imprints For my company, the lead retrieval scanners at this show are a must. We hand out

hundreds of free t-shirts and logistically have little time with each attendee to gather their name, address and email. We absolutely rely on the scanner to accurately collect that

information fast and accurate. - Mark Kuli

Kyocera Mita America Your system works great. We look forward to using it again and again! - Andrea Aune,

National & Government Account Division

LanJam, Inc. Excellent app. Very easy to use. Easy navigation. Worked consistently. Would love to see

you at more shows. - Aaron Nelson, Account Mgr

Lawyers Title Insurance We absolutely love this system. It's such an efficient way for us to gather leads! - Kristi

Munoz

Learning for Living We LOVE the app. So easy to use! - Shyana Frost

Learning Objects Best I have EVER used and I do a LOT of shows! - Craig Hannas, VP Sales

Learning Ovations Love these scanners. Scan from great distance. Always work. - Lisa Ashley

Learning.com By far the easiest we have ever used. Love it. So easy to add in our own custom data.

Please feel free to use me as a reference! - Anita Thomsen, Account Manager

LEGO Education We like it. Best we've ever used. We hate the guns, cables, etc. We really like the

portability! I think it's great. - James Isom, Educational Consultant

We love this system. So easy to use! - Ty Stevenson

Lesaffre Yeast Corp I love this system. Best ever. Would really love to use your system at the national show! -

Carlleen Ritter, Area Sales Manager

Librarica LLC This is really a nice system for gathering leads and adding in our custom data and notes.

Please feel free to use me as a reference! - Anna Achruk

Lifetime Memory Products Scanner is great. Wish we could use your system at FETC. - Teresa Black

Lightspeed Systems Please use us as a reference. This is a good system! - Ian Swanson

LocknCharge We used 2 scanners this year, gathered a huge number of leads and attached custom data

to nearly every one of them. There's simply no way we could have done this without the 1stSales system. Please use me as a reference! - Eric Sporakowski, Vice President

Logical	Choice
Techno	logies

I like it! Easy to use. Love the concept! - Lisa Kennedy

LTS Education Systems (Stride Academy)

Love the scanner it is awesome! - Benj Sampson, Executive Vice President

M&Q Packaging Corporation

I love this system. The best and easiest to use. PERIOD. We'd love to see you at the Texas Restaurant show! - Jim Lenox, Contract Sales

Madcap Logic

We LOVE your scanner! Very happy with it. Can't wait to use it again. - Kathy Walker

Marie Bou K12

This 1stSales app is the best app I have ever used. Better than iLeads, better than Cvent, better than Lead Plus, better than Smart service. It's not only the best app, it is also the least expensive. To pay one fee and be allowed to use it on all our phones is unheard of. LOVED the speech-to-text feature, and I don't think I've seen it in other apps. On-the-fly set-up of qualifiers - fantastic. - Linda Lulic

Marvel Group

We used 1stSales at this show and loved it. Very fast, it ALWAYS works, and it is so easy to add our own custom data for slicing and dicing our leads afterward! - Matt Resler, Nat'l Sales Mgr School Market

Mascot Promotions

This is really a great system! So reliable and easy to use! - Janet Hughes

Mastery Education

Terrific system. We love it. We used two scanners, gathered a huge number of leads and added custom data on most of our leads. Please, please use me as a reference! - Victoria Kiely, Vp Sales & Marketing

McCormick & Company, Inc.

This is an effective an efficient customer lead tracking system! This tool adds terrific value to the show. - Mark Graff, Regional Manager

Measured Progress

I love this system and hope to see you at more shows! - Cindy Ralston, Educational Sales Consultant

Media-X Systems Inc.

You have a great system! Best I've used anywhere! - Paul Shuster, VP Development and Training

Method Teacher, LLC

It worked very well. We love it. We set up quite a number of custom qualifiers right there at the show and added custom information to nearly all of our leads! - Jon Crumpacker

Michigan Virtual

We have used this system at a number of shows. It's such an easy way for us to gather leads so we can follow up in a timely manner. - Tim Lewis, MVU Sales Manager

Microsoft

This is such a great way for us to gather leads and to add our own custom data and notes. Please use me as a reference! - Kelly Sundberg, Academic Account Manager

Midwest Computer Products, Inc.

This is the best we have ever used. It always works and it gives us a quick and easy way to add notes and custom data. - David Perkins

Mio Vigneto Products, Inc.

I like this better than any lead retrieval system we've used at any other show. Clean, simple, easy. We'd love to have this at Unified. Please use me as a reference! - Dwight Busalacchi, President

Mity

This is the best we have ever used and we go to a LOT of shows! - Jeff Jones, National Sales Manager

MTM Technologies

Cool, cool system! Can't wait to use it again next year! - Jed Ayres, Field Marketing Manager, Pac SW

Murals for Schools, Inc.

Saved me a ton of work. - Tom Seibert

My mini Golf and Starting Time

I love this. So portable. It ALWAYS works. So easy to add notes by just jotting them down. Please use me as a reference! - Mary Anne Penton, Marketing Consultant

My Name My Story

Just wanted to say Thank you so much for your service. It was the first time we used your company and we loved the efficiency and the speed of which you got the lead sheet back to us. It was very simple to use the scanners and Cathy was amazing at CADA!! Thanks again! Please reach out to us next year as well!! - Harsha Dodani, Community Outreach Director

We use a lot of lead retrieval system. This app is the best system we have ever used. Well done! - Amit Dodani

My School Things

Lead retrieval made easy... 1stSales rocked it for us! Easy scanning and the ability to accurately address our customers' needs after returning from the show. 1stSales made our lives easy... I'll definitely be a return customer in Reno! - Matthew Knox

MySchoolBucks-Heartland School Solutions

I absolutely love your app. It is the best lead retrieval app I have used. I would like to see you at CA, OR, ID, WA and AZ ASBO shows and also CA BOOST! - Mike Diaz, Regional Sales Manager

National Cybersecurity Institute at Excelsior College

This is a GREAT system. Very nice way to gather and customize leads! - Shelly Fisher

National Geographic

Fantastic. Fabulous! SO customizable. This is the GREATEST! - Joan Boucher

National Inventors Hall of Fame

I have used lead retrieval services all over the country. Scanners, apps, you name it. They're all so unreliable. Yours is fantastic, it ALWAYS works - every time! By letting us set up our lead qualifiers right here at the show our data is more meaningful when we get back to our office for following up. I hope to see you at many other shows! - Valerie Stofac Ritchey, DOE FUnded Program Manager

National Purchasing Parnters Terrific system. So easy. Love being able to add notes by just handwriting them. Please use me as a reference. Call me and perhaps there are other shows I could refer to you! - Mary Delancy, National Acct Mgr

NComputing

Great. Loved it! Look forward to seeing you next year at the show! - Dennis Marinello, Acct

Exec

Nearpod

The 1stSales App is incredible! I've been attending Ed Tech conferences for the better part of a decade now, and there hasn't been a lead retrieval system that I enjoyed using until I tried your 1stSales app at the 2019 MACUL show - I never thought I would brag about a lead retrieval app! The way you can easily create custom categories, identify a hot lead and have that emailed to you immediately, and most of all, the system just WORKS! You don't have to get into weird angles trying to scan an attendees badge and creating awkward moments wondering if you should just give up. Keep up the great work and innovation! - Kurtis Hawkins

NetApp

Loved it! Look forward to using it again! - William Ledendecker

Netop

Terrific system. Best we have ever used to gather a large number of leads, add a lot of our own custom qualifiers and notes. Please use me as a reference! - Brook Videtich, Education Sales Manager

I have used many, many lead retrieval systems at many shows. Without question, yours is my favorite! - Brook Videtich, Education Sales Manager

netTrekker d. i.

Powerful, reliable and easy to use! - Laurie Balazek

Network Consulting

Services

I am very happy with this system. You do a GREAT job and I would be happy to be a

reference for you! - Bryan Boam

Newshounds Journalism Club

We love this. So easy, portable, reliable. So easy to add custom data and notes. Please use me as a reference! - Roane Beard, Lead Thinker

Nike Grind and Reuse-A-Shoe

Of all the retrieval devices we have used, this has been the most convenient! - Erick

Kardesh

Oases

Best technology ever! I love this system. It scans from a safe distance without fail. We set up custom qualifiers at the show and added custom data or notes on practically all of our leads. - Eileen Blair. Sales Director

Odysseyware

This is the best lead retrieval system I've used and I've used a lot of them. Please use me

as a reference. - Bill McCullough, VP Eastern Regional Sales

Oliver Worldclass Labs,

Inc.

We love it. So easy to make qualification scans. - Richard Chinn

Omnivex

Best lead retrieval system we've used so far at a tradeshow. - Aldo Valenzano, Director of N. American Sales

Open Text (FirstClass)

Swanky little device. - Cheryl Alden, Director of Marketing

Packet Fusion

Loved the app. Definitely had the right features. Easy to use. - Craig Tetschlag



Pasco Love it! So easy to use! Would definitely use this system again! Best I've ever used. - Peter

Jauss

PD Special Events The app is amazing. We love it! - Katlin Nordland

Pearson K12 I will be happy to be your advocate as I found this method to be the best we have ever used.

The flexibility of carrying it all over the booth and surrounding area to scan a badge is wonderful. We would love to use your system at other shows. - Brooke Erickson

Pepperdine University Graduate School of Education and Psychology Your system is by far our favorite. Compact and lightweight, requires no electricity, can easily be hidden from view when we leave the booth, and is just so easy to use. We love being able to quickly scan & attach a written note about a prospect, rather than having to tediously enter data on a small keyboard, often while yet another prospect has to wait. We always receive our leads, with our notes attached the very next morning. Without question,

the best I have ever used. - Cindi Glossop

Perfect Parfait Holdings

LLC

Terrific system. SO quick and reliable. We'd love to use your system at national. - Tracy

Vulpitta

Peterson Farms Fresh, Inc You guys do a great job. Would love to use you at other shows! - Jim Cook, Central South

Sales

Ping Identity Best conference lead system I have ever used! AND the nicest team! - Ian Frazier

Piper, Inc. What a nice app. Please use us as a reference. Loved it! - Kim Vernon

Planware Systems Super feature on the notes and lead qualification! - William Gilmore

Playworks 1stSales made generating quality leads an enjoyable time. Howard was super helpful! -

Bertina Denogean

PNN Love it! Thank you for your excellent service. - Jennifer Jacobson, VP Marketing

Pokemon USAThis is a very easy and reliable system. We really liked the ability to add handwritten notes. -

Yves Saada

PolyVision I love this system. So quick and easy. Always works. Please use me as a reference! - Steve

Slifka, Account Manager

PowerMyLearning I love this system. We used 2 scanners and gathered a LOT of leads at this show. I hope to

see you at other shows. Please use me as a reference! - Bill Rappel, Dir of Strategic

Partnerships

PR&P Architects:

Childplay

Terrific system. I can think of 3 or 4 other shows right off the top of my head where I wish we

were using this! - Paul Roberts, President

Pro-LIFT by JO-RO Without question, this is the best system I have ever used. Please do use me as a

reference. We'd love to use your system at other shows. - Edward Tchoi

Promethean This is a great system. We look forward to seeing you at the next show! - Ray Freedell, Sr.

Area Manager

This system worked great for us. Many options to customize and easily take notes on our

leads. - David Montgomery, Senior Marketing Manager

Prominent Fluid Controls,

Inc.

This is a great system. We love it! - Bob Kappel, Regional Manager

PTC Wizard Very happy with the system. Terrific way to gather and customize our leads! - Tamar Ellman

Qwest Communications Totally cool, slick system. Can use as reference. - Patrick Gould, Regional Account

Manager

Rain Drop Best app I have ever used. Would love to have your system at AOAP! - Steven Bearden,

Regional Sales Director

Raise3D Without question, this app is better than anything I have ever used at shows. - Marc Franz

Rand McNally Education We love this system. Very easy to use! - Connie Rivchun

Read Naturally Awesome! Realy like the notes. Very helpful. - Laura Marofsky, Sales and Marketing Mgr

Reading Horizons I loved this system. So efficient. Fast and ultra-reliable. Very easy to add custom data and

notes! - Kathryn Reeves

Real Fans Go Nuts I've used a lot of these systems. This app is absolutely the best. Please use me as a

reference! - Luis Cisneros

Recharger Conference This is a great system. We look forward to using it again! - Aaron Gwaltney

Redbird Advanced

Learning

Best thing ever. So convenient. It is so fast, it ALWAYS works, and it was very easy for us to add our custom data for detailed follow-up. - Cassondra Thaddies, Development Director

Remote-Learner This is the most effective system we've used. Please use me as a reference. We'd love to

see you at ISTE and FETC! - Tabitha Richards, Dir. Higher Ed Sales

Renaissance We're VERY happy with this system. We love it! Howard goes out of his way at all our

shows to help us get the most out of the system. - Peggy Packer, Promotional Events

Coordinator

Rich Chicks Your platform is so versatile and simple to use, not to mention that we have the leads before

we can make it back to the office from the show. Thank you again for the exceptional

service that you provide. You have my full endorsement . I will be the one shouting 1st Sales from the roof tops. I would LOVE to have this system at the National show! - Paul Byrd, Sr.

Vice President

Rich's Ice Cream We love this app. So easy to use. We get so many leads with this. Everything is easier. -

Nick Beck

RK Promos I wanted to thank you! I was very impressed on the scanning service. I really appreciate all

of your hard work and great product. - Roxanne Klein

Robot Coupe This is absolutely the best system I have ever used and I have used a LOT of them. So easy

to add custom data. So quick. I love this! - John Deamos, National Accounts Manager

Rocky Mountain

Sunscreen

We go to 30 to 35 shows per year. We've used all the lead retrieval apps out there and yours is head and shoulders above all of them. I love this thing. I could sell this! - David

Erickson

Ross McDonald Co., Inc. Wonderful system. I want to help you get into some other shows! - Cindy Anderson

RSD Best system ever, and we've used a LOT of them. - Byron Maynard

RTX Solutions I love this system. Excellent service. Fast, flexible. Just what I need! - Keith Lindstrom,

Director of Security

The 1stSales app is the best tradeshow lead retrieval tool I have ever used. The note

dictation feature is brilliant! - Brian Seyller

Ruiz Wonderful, wonderful lead retrieval system. I would like to help you get into some big

distributor shows we do, and the Florida School show would be a great place for this! -

Susan Jones, Foodservice Southern Sales Manager

SAFARI Montage We LIKE it! One of the best we've ever used. - Brooke McDevitt

Sanyo This is the best lead retrieval system we have ever used. I want to do what I can to get you

into all the shows we do. - Mike Weems

School Technology

Resources

We LOVED it! No bulky boxes, cables, etc. - Bill Hoffman, President

SchoolCenter Worked great. Very reliable. Scans easily every time. - Meredith Smith, Marketing

SchoolFusion Best system ever, and we've used a LOT of them! - Betsy Fonfarra, Regional Sales

Manager

Schoology I love this system. It is 100% without a doubt the best I have ever used. We customized

on-site and added custom data on at least half our leads. It is quick and easy. Most importantly, it reads instantly every single time from a very comfortable distance! - Zachary

Davidson

Schoolpointe We have used this system at both MACUL and CUE. It's phenomenal. I highly recommend

them. Very easy, very powerful. It is the best system I have used and wonderful service.I wish we had this system at the Ohio School Board Association show. - Nate Koverman



SchoolSAFEid, LLC I used the app at BrainStorm. It's the best I've used anywhere. Hope to be able to use it at

other shows! - Jennifer Bellak, Sales Rep

Scout from University of California

Best we have ever used. We'd love to see you at CCSA! - Erin Johnson, Program Assistant

Security Compass We had some early difficulties downloading the app, but once we figured that out, we loved

it. Everyone on our team had it on their phones. Super easy to understand and use. Loved the custom qualifiers. Would be nice if you had external batteries since some of our phones

ran low on charge. - Isabel Choi

Securly, Inc. Thanks again for your great customer service at Brainstorm, you are always on top of things

and do a great job! - Devin Murphy

We used 1stSales at CETPA and ICE and loved it. I'm sure we'll use it at BRAINSTORM. It ALWAYS works and gives us great flexibility on-site for adding custom data to our leads. We'd love to use this at Tech Talk Live! - Anders Johnsson, Vice President Of Sales

See's Candies Loved it. We were VERY happy with this system! - Jody Scott

SEN Technologies Wonderful system. You definitely have my endorsement! - Joseph Mikitish

Sequoia Scientific, Inc. Very neat system. We'd like to use this at other shows! - Chuck Pottsmith, VP Technology

SHI International Terrific system. Please use me as a reference! - Michael Lamdagan, Account Exec., Public

Sector

Shiftleft I found the app very easy to use at AppSecCALI. We loved the ability to create qualifiers

and to tap/dictate notes. Following up with leads will be a breeze. Please add me to your

satisfied customer list! - Cameron Akhavan

Wonderful app! Very easy to use. Being able to scan a group of leads and add notes and qualifiers for the entire group is great. This app is far quicker at reading the barcode and

bringing up the lead than other apps we have used. - Charles Tulchin

SirsiDynix This is the greatest! So easy to use! - Chuck Leachman

Six Flags This app is wonderful. Very easy to use on our iPhone XS. Just the right features. Please

add me as a happy customer! - Joey Terena

Sky Blue Bakery Your lead retrieval system is one of the best I have used. I would much prefer to use your

system at ANC! - John Eberts, Sales Director

SMART Technologies We love this system. It's so easy to use and quickly add custom data when we need to. -

Mike McGowan, Education Solutions Specialist

SMARTHINKING Easiest of all systems I have ever used. - Raymond Mitchell, Sales Director

SoftChalk, LLC Love it. Simple. It simply works! - Molly Sheahan

Software Express Works great! Easy to use. No paper spewing out of a big ugly box in the booth. - Lisa Lane,

Territory Manager

Soil Stabilization Products Did a great job. Easy to use! - Ben Davidson

Sony We really liked this system! Quick, ultra-reliable, easy to use! - Mike McCann

Sophos Terrific system. Please use us as a reference. - Larissa Beardmore

SP Controls Best I have ever used and I've used a lot of them. Please use me as a reference! - Gary

Arcudi

Spinitar We absolutely need that system at this show. It's a great system and we look forward to

using it again! - Jeremy Lawrence, Sales Manager

I can't say enough about your system and service. I've got a couple of shows I want to work to get you into. I would LOVE to use your system there! - Jeremy Lawrence, Sales Manager

STAR Education Very friendly system! Easy to use, easy to customize! - Art Rowles

STEMscopes Wish you guys could be at every event we attend. This is an awesome service! - Aj Hunter

Steve Hargadon This was an INCREDIBLY easy system to use. We got our leads so quickly after the show.

We look forward to using this system again! - Steve Hargadon

Stewart Signs We like this system! Excellent way to gather leads when you have as much booth traffic as

we do! - Laurie Pierson

This app is the most efficient system I have ever used. We loved using it at C.A.S.H. as

well! - Jeremiah Butrum

STM Goods Phenomenal app. We used it on our iPad. We have a huge product list. So quick and easy

to tag the product(s) in which our leads are interested. This is 100 times better than using a

badge scanner. - John Schlegel, National Sales Manager

Stoneware, a Lenovo

Company

Best system I have ever used. Easy to use, easy to customize, very reliable, and super easy to track additional information with. We will do about 50 trade shows this year and your system is had and shoulders ahead of all the others. Very reasonably priced and they don't charge extra to for customization. They actually drop by during the show to our custom qualifiers to create accurate data for us. NO-ONE else has that kind of customer service. -

Ben Cahoon, Vice President

STS Education We've used this system at many, many shows. I love it because it so reliable and so easy to

add in our own custom notes. - Laura Bavetz, Director of Marketing

Studica Inc. This is a great system. Best we have used! - Perry Taylor

StudyForge Love the scanner! It ALWAYS works from a comfortable distance. We added custom data

or notes on close to half our leads which will really help us provide the right kind of follow-up.

- Kenneth Bitgood, Lead Software Developer

StudySync Wonderful system. I wish you were at TCEA. Please use me as a reference. - Diana Crew

SU Group Loved the app. Very easy to use. Please use me as a reference! - Jose McFarland,

Regional Sales Manager

Synopsys I personally found the app very easy to use. It's nice how it finds the barcode so quickly.

Qualifiers and notes were great. Very satisfied with the app! - Katie Han

Tajin International This is AWESOME! I'd LOVE to use your system at other shows! - Jim Scott, Account

Manager - National C-Stores

Tandberg Wonderful system. We like this! - Melanie King, Account Manager

Tangerine Air-Bag Your 1stSales lead retrieval system dramatically increased the effectiveness of our trade

show experience. Thank you again very much for your expediency, efficiency, and general effectiveness. We will look forward to using your lead retrieval system next year! - Robert

Seaver

Targus I love this system. Better than anything I've used anywhere else! - Jill Karp, Marketing

Manager

TeachingMadeEasier We look forward to working with you again. Thank you so much, your service is great. - Barb

Radi

Tech Defenders We used your system at both ICE and MACUL this year and loved it. So easy to use. So

easy to set up custom qualifiers. And your service is wonderful. We'd love to see you at

HECC and OETC! - Paul Bandstra

Tech Ed Services We LOVE this little thing, can't wait to use it again! - Barbara Jones

TechNet Partners This is the best lead retrieval system we have used at ANY show. There's nothing even

close. Quick, reliable, flexible. Fantastic! I would LOVE to see this system at all our shows! -

Eric Scheibeler, VP Sales and Business Development

Technisoil We used the app and it worked great!! I look forward to using it again at other shows. - Neil

Amundson

Technology In Education,

Inc.

I REALLY like the app! - Craig Justice, Vp, Sales

TechSmith Corporation This is the best system we've used. So easy, simple. We used 3 scanners and look forward

to using this again next year! - Haley Carwile, Academic Solutions Account Mgr

TEEN TruthThe 1st Sales lead retrieval system has been an invaluable tool in TEEN TRUTH's growth



and our ability to reach over 200,000 students! - Jc Pohl

Telecor We found the system to be easy to use and allowed for some very good data fields to be

automatically set up and populated. - William Maxwell, West Regional Sales Manager

TeleParent Educational

Systems

Very easy to use! Reliable, easy to customize on-site. - Sonia Cassatt, Marketing Director

Tension Structures You have a great service and product. I really like the emailed leads with the VCF files

attached. - Erik Jarvie, Architect Sales

Teq This is a great app. It is better then the ones at other conferences. We would LOVE to see

you at ISTE! - Brian Beedenbender

The 1st Sales app was worth every penny! Great tool - super easy to use and capture

information. - Matthew Reichart

Terrapin Scanner worked well and categorization was very useful. I'd love to use this at ISTE! - Bill

Glass

TestTools SO much better than anything we've ever used before. - Ken Willis

Texthelp I rarely use lead retrieval as the quality of the leads is minimal at best. Your system allowed

me to customize information and qualify leads based on what was important in real time. Prompt retrieval with useful data available right away. You Rock! If I am attending any shows that fit the bill, I will reach out. You guys have definitely figured out how to make it count. I spoke very highly of you to my colleagues, and would definitely use your services

again! - Nora Trentacoste, Territory Director, West

The Product Connection

Group, Inc

Very cool and easy to use. We will DEFINITELY use this again! - Dave Kubert

The Reynolds Center for Teaching, Learning and

Creativity

We really enjoyed using the 1stSales lead retrieval system. The scanners are slim and can be put in a pocket or hung around your neck, no docking stations or anything. What you get is a set of customizable bar codes for followup, so if you talk to someone, you scan their

badge then all the bar codes that apply to that lead. - Dawn Haley

Think Tank We used the 1stSales lead retrieval service at BrainStorm and loved it. Please use me as a

reference! - Steve Vulpitta, Help Desk Community Manager

Think4inc Love it! Easy to use! Easy to set up - Jeffery Ian, President, Chief Technologist

Thinking Maps, Inc. This is a terrific system. So easy to use. Please use me as a reference. We had over 200

LEADS from the CUE Conference this year. Our reps across California are busy now following up on them and turning them into clients. We'd love to use this at other shows! -

Morris West

ThinkWrite Technologies I've used many lead retrieval systems over the years. Without question, yours is the best.

Fast, reliable, flexible, easy to use. I'd love to see you at COSN. I wish we had it everywhere. Please use me as a reference! - Mike Guerena, President

Tierney We LOVED using the 1stSales lead retrieval system at ICE and MACUL this year. So slick.

So easy to record custom information. Please use me as a reference! - Kate Skellenger,

Account Manager

TNT Fireworks This is a fabulous system! SO helpful when you have as much booth traffic as we do! -

Louis Linney

TOMS This was very useful to us here. We gathered a huge number of leads and recorded custom

data on many of them. Please use me as a reference! - Jennifer Kuo, Campus Programs

Mgr.

Total Tech I like this system. So easy for us to add our own custom data and notes. Please feel free to

use me as a reference. - Inez Luna, Business Development Manager

Toyota Material Handling This lead retrieval system beats anything we have used any where. We'd love to see you at

Unified. Please, please use me as a reference! So guick and easy to gather leads and

attach our own notes. - Kevin OBrien

Trinity3 Technology Wonderful system. Would love to see your system at OTA in October! - Jonathan Worre,

Vice President of Enterprise Sales

Tripp LiteThis is the best system out there. Quick, easy for us to add custom qualifiers and notes.

Please use me as a reference! - Jeffrey Lubke, Territory Channel Mgr

Troxell-CDI We love this system and hope to see you at many more of the shows we do! - Mike

Rayburn, Account Executive

We love this system. So reliable, and so easy to gather leads and quickly record our own

custom data as needed. I look forward to using it again next year! - David Williams, Sales

Team Lead

I love your service. You make it easy. - Tina Hute, Event Coordinator

Great app. So easy to set up and use! - Jennifer Nock

True Colors Phenomenal system! Quick, easy, ultra-reliable! - Bob Chlebda, Regional Account Manager

TSI Uniforms We loved the app. Worked perfectly. Very easy to use! - Howard Bieda

Turning Technologies Very good system. Fast, reliable, easy to use! - Chuck Reigrut

Turnitin Very easy to use! Look forward to using it again! - Young Lee

Tutor.com Terrific system. Quickest and easiest we have ever used for adding our own custom data to

our leads! - Jim Barnes, Director of School Sales



Twistlock The app is very intuitive and easy to use. Very fast scanning. Nice way to record lead

qualifiers. Please use me as a reference. - Jess VanderMeer

Tyco Integrated Security We love this system! Fast, reliable, easy! - Jon Rich, Sales Engineer

Ultimaker This system was so easy to use. I love that we could keep adding categories and notes and

that we de-dupe the records for us. Would love to see you at ISTE and ACTE! - Liz Arum

Universal Seating Co. Thank you very much for your simple system for scanning our exhibit booth visitors. Your

system is the easiest and most efficient of any we have used. The device is small and portable so we can go anywhere with it and we do not need power in the booth. We LOVE the ability to create custom columns and attach hand-written notes. I would be happy to be a

reference for you! - Barry Schuster, President

Universal Studios Ho This app is super easy to use. Definitely preferred over traditional scanners. Easy to read

and scroll through our leads. Loved having all the information at the tip of our fingers rather

than waiting for a list later. Please use us as a reference! - Crystal Waters

Thank you so much for the wonderful scanner at the CPRS conference! - Emily Considine,

Sales Representative

University of Michigan -

Flint

I love this thing. So easy when you have as many booth visitors as we have! - Robert Hahn

UNOX This is a brilliant design. We love it. We used 2 scanners and recorded a lot of custom data

and notes with all our leads. I would definitely like to send you a list of the shows we attend

to see if we could get you in there. Please feel free to use me as a reference! - Andy

Decker, Active Marketing Chef

USA Shade I appreciate all you do! - LeRoy Grismer, Vice President Of California Sales

Valcom Best we have EVER seen! Very reliable. Very clever! - Dennis Causey, Regional Sales

Manager

VBrick Systems We love this system. We found it to be the easiest system for gathering leads, recording

our own custom qualifiers and adding notes. Please use me as a reference! - Russell Houck

VectorUSA Great, great! Can't wait to use it again! - Phil Bonney, Director of Marketing

Verkada Phenomenal app! Would love to see you at more shows. - Kyle Bettencourt

Best app for conferences! It lets us stay organized wihtout disrupting customers! - Gavin

Foltz

Versa Products, Inc This app was the best I've used. It had the most sophisticated features I've seen. Please

use me as a reference! - Ryan Roach, Business Development/sales

Vivacity Tech PBC I have used every lead retrieval app there is. None of them are as good as this. I would love

to see you at more shows! - Eli Maloley, CEO

Most phenomenal lead retrieval app I've ever used. - Nathan Louiselle

VocabularySpellingCity We love this system. Fast, portable, no cables. Very reliable. Please use me as a reference!

- Robert Laundrie, National Sales Mgr.

Vology Phenomenal system. PLEASE use me as a reference! - Anthony Williams, VP Sales

Voyager Sopris Learning,

Inc.

We used two scanners and loved the system. It gave us a quick and reliable way to gather leads and add our own content. Please use me as a reference! - Tom Ahlschwede, Dir. Content Development

Walt Disney Company

This is really a great system. Very easy to add our own custom data and this thing ALWAYS

works! - Matt Takahashi, Youth Program Sales Manager

Wave Business Love the app. Super easy to use and makes getting the contact info a snap. Thanks! -

Michael Puckett, Education Channel Manager

We.org The CADA conference was great and we loved the lead retrieval service! - Kristal Webster

This app is a 10 out of 10 for ease of use. We loved being able to quickly scan and add qualifiers. The app was a great tool for us to maximize our lead generation at the CADA conference. It was intuitive, easy to use and fast. We loved having it on multiple devices. A must-have at conferences in the future! Please consider us a very happy customer! - Kristal

Webster

Welsh Products Excellent system! Best we have used. - Kent Welsh

WestEd Super easy to use. SO small! Very easy to customize on site!! - Richard Wenn

Westminister Terrific system. Easy to add custom data. Please use me as a reference! - Jack Bliss, Vice

President of Foodservice Sales

Windsor Foods This is the best. Fast, reliable and so easy to customize on site during the show! Would love

to use your system at the ANC and the National College & University show. - Dianne Escoto,

Non-Commercial Sales & Marketing

Windsor Management

Group

This is the easiest system we have used. - Bobbi Bowman

Wireless Generation This is awesome! We really like it. - Shawn Meddock

Wonder Workshop Love using this app! So easy. So simple. Works ALL the time. Qualifers were so helpful.

Best lead retreival lapp I have ever used. - Jan Caldarella

Wood Mountain Christmas

Trees

This helps us a lot at this show. We gather a lot of leads and record a lot of custom data

with each. We could not do that without this system. - Randy Wood, Owner



World Wide Technology Terrific system. Love how we can so easily add custom data and notes. Please use me as a

reference! - Karen Woods

World's Finest Choco Awesome! Super easy app to use. - Andy Henry

Www.Verifiedvolunteers.C This was my first time using your system and I loved it! Such an easy way to gather and

qualify my leads! - Kelly Metzger, Senior Account Executive

Wyebot, Inc. I love your lead retrieval app. I'm glad it saves the names indefinitely and we won't lose

valuable information! - Chris Tobin

Xtreme Green Electric

Vehicles

om

This is externely useful to us. Please use me as a reference! - Dan Leavitt, Regional Sales

Manager

ZSpace Very nice app. MUCH better than Boomset I used last week. - Amanda Austin